

NEAL R. GOPLEN



HISTORY:

Grew up on a small grain and cattle operation in Eastern North Dakota

EDUCATION:

1972 – 1976 B.S. Degree - Major in Business Economics; Minor Ag Economics
North Dakota State University, Fargo, ND

EXPERIENCE:

1976-1977 Farmers Home Administration, Ellendale, N. Dak. – Emergency Loan Specialist.
1977-1978 Federal Land Bank Association, LaMoure, N. Dak. – Loan Officer
1978-1982 Federal Land Bank Association, River Falls, Wisconsin – Assistant Manager
1982-1984 Bell Investment Company, Minnetonka, MN –Office Manager
Mortgage correspondent servicing loans for 3 major insurance companies.
1984-1986 MONY Life Insurance Company, Dallas, TX – Ag Investment Officer.
Responsible for overseeing management, appraisal valuation and the sale of MONY’s
acquired agricultural properties.
1986-1990 MONY, St. Louis, Missouri – Director of Agricultural Investments. Responsible for
overseeing MONY’s acquired properties; along with loan servicing and new loan
investments on a regional basis.
1990-1999 MONY, Kennewick, WA – Regional Dir. of Agricultural Invest.
Responsible for overseeing MONY’s Ag Portfolio and new loan underwriting on a
regional basis in states of Washington, Oregon and Idaho.
2000-2010 Clark Jennings & Assoc. Pasco, WA - Vice Pres.; Loan correspondent for Prudential,
Met Life, Aegon and Zions on agricultural mortgages; licensed real estate salesman;
assistant fee appraiser.
2009-Present Goplen Ag Services, Inc, Pasco, WA – Vice President. Farm management and loan
underwriting of agricultural mortgages in Washington and Oregon.

PROFESSIONAL LICENSES:

1983 Real Estate Salesman, States of Minnesota and Iowa. (1983-1985)
1998 Washington State Appraisal Assistant (1998-2005).
1998 State of Oregon Registered Appraisal Assistant (1998 to 2000).
2000 Washington State Real Estate Salesman

ORGANIZATIONS AND MEMBERSHIPS:

1982- 2006 National Membership American Society of Farm Managers and Rural Appraisers
1990-2006 Member Washington Chapter of ASFMRA
2002-2006 Board Member of WA Chapter ASFMRA